

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

ÅNNUAL AUDITED REPORT FORM X-17A-5 PART III X XH 3/1

OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/10	AND ENDING	12/31/10	
	MM/DD/YY		MM/DD/YY	
A. REGI	STRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: M.S. Howells	& Co		OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		ox No.)	FIRM I.D. NO.	
20555 North Pima Road, Suite 100				
	(No. and Street)			
Scottsdale	Arizona	85	255	
(City)	(State)	(Z	Zip Code)	
NAME AND TELEPHONE NUMBER OF PER Mark Howells	SON TO CONTACT IN F		ORT 80) 563-2000	
			(Area Code – Telephone Number	
B. ACCO	UNTANT IDENTIFI	CATION		
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained in	n this Report*		
4)	ame – if individual, state last, j	îrst, middle name)		
5251 S. Quebec Street, Suite 200	Greenwood Village	со	80111	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:				
☑ Certified Public Accountant				
☐ Public Accountant				
		1	11016818	
☐ Accountant not resident in United	States or any of its posse	essions.		
F	OR OFFICIAL USE O	NLY	•	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Mb 3/3

## OATH OR AFFIRMATION

Mark Howells		, swear (or affirm) that, to the best of
y knowledge and belief the	accompanying financial statement a	and supporting schedules pertaining to the firm of
M.S. Howells & Co		, as
f	December 31 , 2010	, are true and correct. I further swear (or affirm) that
either the company nor any	partner, proprietor, principal office	r or director has any proprietary interest in any account
lassified solely as that of a cu		
•		
and the second of the second o	AND CORDINAL MARKETON CONTRACTOR	
Patricia A NOTARY PUBLI		Signature
	COUNTY	Signature
October 1	1,2012	Principal
50		Title
VII	V.	
Tabucea N.	tierce	
Notary Public		
his report ** contains (check	all applicable boxes):	
(a) Facing Page.	, was aff	
(b) Statement of Financial	Condition.	
(c) Statement of Income (L	oss).	
(d) Statement of Changes i	n Financial Condition.	Sala Propriatoral Capital
(e) Statement of Changes in	n Stockholders' Equity of Partners' or n Liabilities Subordinated to Claims	of Creditors
(I) Statement of Changes I	pital (including reconciliation of X-1)	7A-5 Part II filing with this Rule 17a-5(d) report, if applicable)
(h) Computation for Determ	nination of Reserve Requirements Pu	rsuant to Rule 15c3-3.
(i) Information Relating to	the Possession or Control Requirement	ents Under Rule 15c3-3.
(j) A Reconciliation, inclu	ding appropriate explanation of the C	Computation of Net Capital Under Rule 15c3-3 and the
Computation for Determined A Reconciliation between	mination of the Reserve Requirement	ents of Financial Condition with respect to methods of
_j(k) A Reconcination between consolidation.	en me audited and unaudited Stateme	AND OIL MANAGER COMMISSION WITH LADDRAGE SO WANTED
(1) An Oath or Affirmation	· 1.	
(m) A copy of the SIPC Sur	oplemental Report.	
(n) A report describing any	material inadequacies found to exist	or found to have existed since the date of the previous audit.
데(o) Independent Auditors' l	Report on Internal Accounting Contro	И.
For conditions of confident	ial treatment of certain portions of	this filing, see section 240.17a-5(e)(3).

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### INDEPENDENT AUDITORS' REPORT

The Board of Directors of M.S. Howells & Co

We have audited the accompanying statements of financial condition of M.S. Howells & Co. (the "Company") as of December 31, 2010 and 2009, that you are filing pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the balance sheet is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the balance sheet. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall balance sheet presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statements of financial condition referred to above presents fairly, in all material respects, the financial position of M.S. Howells & Co as of December 31, 2010 and 2009 in conformity with accounting principles generally accepted in the United States of America.

Spices Jeffie CCP

Greenwood Village, Colorado February 10, 2011



# STATEMENTS OF FINANCIAL CONDITION

# **DECEMBER 31, 2010 AND 2009**

<u>ASSETS</u>		2010		2009	
				201.710	
Cash and cash equivalents	\$	14,553	\$	284,548	
Commissions receivable		241,726		316,195	
Deposit with clearing broker		200,725		200,700	
Due from clearing brokers		5,217		394,506	
Securities owned, at fair value (Notes 1 and 6)		68,740		-	
Furniture, equipment and leasehold improvements, net of					
accumulated depreciation of \$423,074 and \$410,265		28,267		27,679	
Other assets		36,557		59,032	
Total assets	\$	595,785	<u>\$</u>	1,282,660	
LIABILITIES AND SHAREHOLDER'S EQUITY					
LIABILITIES:					
Accounts payable and accrued expenses	\$	112,390	\$	169,794	
Accrued soft dollar credits (Note 4)		102,273		655,849	
Commissions payable		13,863		31,318	
Total liabilities		228,526		856,961	
COMMITMENTS AND CONTINGENCIES (Notes 2 and 5)					
SHAREHOLDER'S EQUITY (Note 3):					
Common stock, \$0.01 par value, authorized 3,000 shares,					
1,354 shares issued and outstanding		14		14	
Additional paid-in capital		1,287,261		1,345,701	
(Deficit)		(920,016)		(920,016)	
Total shareholder's equity	-	367,259		425,699	
Total liabilities and shareholder's equity	<u>\$</u>	595,785	<u>\$</u>	1,282,660	

### NOTES TO FINANCIAL STATEMENTS

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

M.S. Howells & Co. (the "Company") was incorporated in Delaware on April 11, 2000 and is a securities broker-dealer serving primarily institutional investors.

The Company records securities transactions and related revenue and expenses on a trade-date basis.

The Company, under Rule 15c3-3(k)(2)(ii), is exempt from the reserve and possession or control requirements of Rule 15c3-3 of the Securities and Exchange Commission. The Company does not carry or clear customer accounts. Accordingly, all customer transactions are executed and cleared on behalf of the Company by Jefferies & Company, Inc. and Goldman Sachs Execution & Clearing, L.P. (collectively the "clearing broker"), on a fully disclosed basis. The Company's agreement with its clearing broker provides that as clearing broker, that firm will make and keep such records of the transactions effected and cleared in the customer accounts as are customarily made and kept by a clearing broker pursuant to the requirements of Rules 17a-3 and 17a-4 of the Securities and Exchange Act of 1934, as amended (the "Act"). The clearing broker also performs all services customarily incident thereon, including the preparation and distribution of customer's confirmations and statements and maintenance margin requirements under the Act and the rules of the Self Regulatory Organizations of which the Company is a member.

The Company provides for depreciation of furniture and equipment on the straight-line method based on estimated lives of the assets ranging from four to seven years. Leasehold improvements are amortized over the life of the lease.

For purposes of the statement of cash flows, the Company considers all demand deposits and money market funds to be cash equivalents.

Certain prior year amounts have been reclassified to conform to the current year classifications.

The Company is recognized as an S-Corporation by the Internal Revenue Service, therefore the Company's shareholders are liable for federal and state income taxes on the Company's taxable income.

The Company is required to determine whether a tax position is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any tax related appeals or litigation processes, based on the technical merits of the position. The Company files an income tax return in the U.S. federal jurisdiction, and may file income tax returns in various U.S. states. The Company is not subject to income tax return examinations by major taxing authorities for year before 2007. The tax benefit recognized is measured as the largest amount of benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. De-recognition of a tax benefit previously recognized results in the Company recording a tax liability that reduces net assets. However, the Company's conclusions regarding this policy may be subject to review and adjustment at a later date based on factors including, but not limited to, on-going analyses of and changes to tax laws, regulations and interpretations thereof.

# NOTES TO FINANCIAL STATEMENTS

(concluded)

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Fair Value of Financial Instruments

The Company's financial instruments, including cash, commissions receivable, deposits with and due from clearing broker, receivables, other assets, accounts payable, commissions payable and accrued expenses are carried at amounts that approximate fair value due to the short-term nature of the instruments. Securities owned are valued at market value using quoted market prices.

### Securities Inventory

The Company adopted the provisions of Accounting Standards Codification 820 – Fair Value ("ASC820"). Under ASC 820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date.

In determining fair value, the Company uses various valuation approaches. ASC820 establishes a fair value hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Company. Unobservable inputs reflect the Company's assumption about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The fair value hierarchy is categorized into three levels based on the inputs as follows:

- Level 1 Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Valuation adjustments and blockage discounts are not applied to Level 1 securities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these securities does not entail a significant degree of judgment.
- Level 2 Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

## NOTES TO FINANCIAL STATEMENTS

(concluded)

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (concluded)

The availability of valuation techniques and observable inputs can vary from security to security and is affected by a wide variety of factors, including the type of security, whether the security is new and not yet established in the marketplace, and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Those estimated values do not necessarily represent the amounts that may be ultimately realized due to the occurrence of future circumstances that cannot be reasonably determined. Because of the inherent uncertainty of valuation, those estimated values may be materially higher or lower than the values that would have been used had a ready market for the securities existed. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for securities categorized in Level 3. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined by the lowest level input that is significant to the fair value measurement.

Fair value is a market-based measure considered from the perspective of a market participant rather than an entity-specific measure. Therefore, even when market assumptions are not readily available, the Company's own assumptions are set to reflect those that market participants would use in pricing the asset or liability at the measurement date. The Company uses prices and inputs that are current as of the measurement date, including during periods of market dislocation. In periods of market dislocation, the observability of prices and inputs may be reduced for many securities. This condition could cause a security to be reclassified to a lower level within the fair value hierarchy.

The Company values its securities that are freely tradable and are listed on a national securities exchange or reported on the NASDAQ national market at their last sales price as of the last business day of the year. Changes in fair value is reflected in the Company's statement of operations.

# NOTE 2 - COMMITMENTS AND RELATED PARTY TRANSACTIONS

The Company leases office space and equipment under various operating leases expiring through 2013. Future minimum lease payments under the noncancellable leases as of December 31, 2010 are as follows:

### NOTES TO FINANCIAL STATEMENTS

(concluded)

# NOTE 2 - COMMITMENTS AND RELATED PARTY TRANSACTIONS (concluded)

<u>Year</u>	Amount	
2011	\$	162,790
2012		166,353
2013		162,353
	\$	491,496

For the years ended December 31, 2010 and 2009, total rental expense for operating leases was \$148,120 and \$282,179 respectively.

During the years ended December 31, 2010 and 2009, the Company generated approximately \$21,500 and \$11,000 respectively, net of its commission revenue from transactions with related parties.

## NOTE 3 - NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. At December 31, 2010, the Company had net capital and net capital requirements of \$133,695 and \$100,000, respectively. The Company's net capital ratio (aggregate indebtedness to net capital) was 0.98 to 1. According to Rule 15c3-1, the Company's net capital ratio shall not exceed 15 to 1.

### NOTE 4 - SOFT DOLLAR CREDITS

The Company has negotiated soft dollar arrangements with various investment managers whereby a portion of the brokerage commissions earned by the Company are used to cover certain costs of research and various services. The Company has the ability to reject any costs or expenses submitted by the investment managers.

# NOTE 5 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND CONTINGENCIES

In the normal course of business, the Company's client activities ("clients") through its clearing broker involve the execution, settlement and financing of various client securities transactions.

### **NOTES TO FINANCIAL STATEMENTS**

(concluded)

# NOTE 5 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND CONTINGENCIES (concluded)

These activities may expose the Company to off-balance sheet risk. In the event the client fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices in order to fulfill the client's obligations.

The Company bears the risk of financial failure by its clearing broker. If the clearing broker should cease doing business, the Company's deposit and receivable from this clearing broker could be subject to forfeiture.

In the Company's trading activities, the Company has purchased securities for its own account and may incur losses if the market value of the securities changes subsequent to December 31, 2010.

### NOTE 6 - FAIR VALUE MEASUREMENTS

The Company's assets recorded at fair value have been categorized based upon a fair value hierarchy in accordance with ASC 820. See Note 1 for a discussion of the Company's policies.

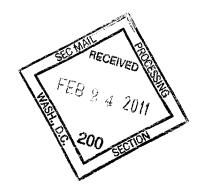
The following table presents information about the Company's assets measured at fair value as of December 31, 2009:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance as of December 31, 2010
Common Stock	68,740	-		\$ 68,740

Effective January 1, 2010, the Partnership adopted the provisions of FASB Accounting Standards Update ("ASU") No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements. In accordance with this ASU, the Partnership did not have any significant transfers between Level 1 and Level 2 during the year ended December 31, 2010.

### NOTE 7 - SUBSEQUENT EVENTS

The Company has performed an evaluation of subsequent events through the date the financial statements were available to be issued. The evaluation did not result in any additional subsequent events that required disclosures an/or adjustments.





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# INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES

Mark Howells M.S. Howells & Co 20555 North Pima Road, Suite 100 Scottsdale, AZ 85255

Ladies and Gentlemen,

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2010, which were agreed to by M.S. Howells & Co and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating M.S. Howells & Co compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). M.S. Howells & Co's management is responsible for the M.S. Howells & Co's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2010, with the amounts reported in Form SIPC-7 for the year ended December 31, 2010 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and



5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

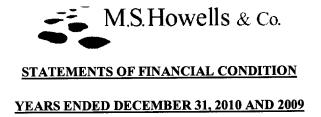
This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Spices Jeffries UP

Greenwood Village, Colorado February 10, 2011

### GENERAL ASSESSMENT RECONCILIATION PURSUANT TO SIPC-7 DECEMBER 31, 2010

General Assessment per SIPC-7, including interest	\$ 12,669
Less payments made with: SIPC-6	 (7,106)
Amount paid with Form SIPC-7	\$ 5,563



The report is filed in accordance with Rule 17a-5(e)(3) under the Securities Exchange Act of 1934 as a **PUBLIC DOCUMENT**.